



## **CAPABILITIES STATEMENT**

Acima was founded in 2012 as a woman-owned, economically disadvantaged small business with headquarters in Washington, DC. The company was established to help government and commercial leaders develop and implement practical solutions to the problems associated with navigating complex environments. Our experts are passionate about coming up with creative, effective solutions to use fewer resources while still achieving greater standards of performance and reliability. Acima's operating principles and focus on ethics are designed to produce an unrelenting commitment to excellence in service to our clients.

#### **TARGET SECTORS**



Aerospace and Defense

Transportation

Energy

# **CORPORATE SNAPSHOT**

Ms. Maria Guerrero President & CEO

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Web: www.acimatsi.com Service Area: Nationwide

CAGE Code: 8NAB1

NAICS: 541715, 541330, 541611, 541618, 541690, 541990, 517919

Certifications: SB, SDB, WOSB,

FCL: SECRET

CORE VALUES: Leadership - Innovation - Teamwork - Excellence

## **CORE COMPETENCIES**

# • Planning and Strategy:

- Decision support tools
- Analysis of Alternatives
- System-of-Systems architectural design

# • Program Management:

- Program formulation and execution
- Budget formulation
- Cost/risk assessment
- Technology portfolio management

# • Systems Engineering:

- Life-cycle systems management
- Concept evaluations and trade studies
- Requirements definition and control
- Agile software engineering
- Digital Engineering

#### Launch Operations:

- Range management and operations
- Ground system software engineering
- Network and cybersecurity protection

## • Commercialization and Privatization:

- Policy studies and market analyses
- New venture formation and financing
- Public-Private Partnership formation

## • Operations and Maintenance:

- Logistics/supply chain management
- Metrology
- Warehousing and transportation
- Foreign Military Sales support

## • Special Studies and Analysis:

- Commerical Space Strategy and Integration
- Space policy and strategic assessments
- Space Situational Awareness



#### **CURRENT AND PAST PERFORMANCE**



Federal Aviation Administration: Systems Engineering support in the domains of Air Traffic Management, Trajectory Based Operations, Commerical Space, Urban Air Mobility, and Aviation Safety.





NASA Wallops Flight Facility: Range management and operations for government and commercial orbital and sounding rocket launch systems, mobile range support, ground and mission operations.



NASA Ames Research Center: Safety-critical software development of next generation (NextGen) Air Traffic Management systems for en-route and terminal control networks.



noblis



USAF Primary Standards Laboratory: Logistics management of avionics and weapons systems undergoing maintenance and calibration at PSL's metrology facilities.



# **DISCRIMINATORS**

#### **PLANNING**

Win-oriented contributor

- ✓ Competitive rate structure
- ✓ Excellent client knowledge
- Proven rapid phase-in capability
- ✓ SME Database for reachback
- ✓ Broad industry knowledge base
- ✓ Proactive proposal support
- ✓ Highly competitive benefit plans

# **EXECUTION**

- Trustworthy teammate Exceptional award fees
- ✓ High employee satisfaction
- ✓ Secure cloud-based HR practices
- ✓ Integrated electronic timekeeping ✓ Proven cost-plus performance
- ✓ SCA compliant labor practices
- ✓ DFARS compliant IT systems